



QUALIFICATIONS PACK - OCCUPATIONAL STANDARDS FOR ELECTRONICS INDUSTRY

What are Occupational Standards(OS)?

- Solution OS describe what individuals need to do, know and understand in order to carry out a particular job role or function
- OS are performance standards that individuals must achieve when carrying out functions in the workplace, together with specifications of the underpinning knowledge and understanding



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Introduction

Qualifications Pack-Field Technician (Computing and Peripherals)

SECTOR: ELECTRONICS

SUB-SECTOR: IT Hardware

OCCUPATION: After Sales Support

REFERENCE ID: ELE/Q4601

ALIGNED TO: NCO-2015/7422.2001

Field Technician: Also called 'Service Technician', the Field Technician provides after sale support services to customers, typically, at their premises.

Brief Job Description: The individual at work is responsible for attending to customer complaints, installing newly purchased products, troubleshooting system problems and, configuring peripherals such as printers, scanners and network devices.

Personal Attributes: The job requires the individual to have: ability to build interpersonal relationships and critical thinking. The individual must be willing to travel to client premises in order to attend to calls at different locations.





Qualifications Pack Code		ELE/Q4601	
Job Role	Field Technician – Computing and Peripherals		
Credits(NSQF)	TBD	Version number	1.0
Sector	Electronics	Drafted on	17/11/13
Sub-sector	IT Hardware	Last reviewed on	24/12/13
Occupation	After Sales Support	Next review date	30/06/16
NSQC Clearance on		22/04/15	

Job Role	Field Technician – Computing and Peripherals		
	Also called 'Service Technician'		
Role Description	Installing the system and configuring the peripherals, and attending to field calls from customer and complaints for system trouble shooting and repairs		
NSQF level	4		
Minimum Educational Qualifications	12th Standard Passed		
Maximum Educational Qualifications	ITI, Diploma, B.E. (Electronics, Communications, Computer		
iviaximum Educational Qualifications	Science, IT)		
Training	Not Applicable		
Minimum Job Entry Age	18 years		
Experience	1 year in computer hardware maintenance for 12 th passed		
	Compulsory:		
	1. ELE/N4601 Engage with customer for IT hardware service		
	2. ELE/N4602 Install, configure and setup the system		
Applicable National Occupational	3. ELE/N4603 Troubleshoot and replace faulty module		
Standards (NOS)	4. ELE/N9909 Coordinate with colleagues and co-workers		
	Optional:		
	Not applicable		
Performance Criteria	As described in the relevant OS units		





National Occupational Standard



Overview

This unit is about technician interacting with and understanding the customers' repair requirements.







ELE/N4601 Engage with customers for IT hardware service

	8.8
Unit Code	ELE/N4601
Unit Title (Task)	Engage with customers for IT hardware service
Description	This OS unit is about interacting with and understanding the customers' requirements
Scope	 This unit/ task covers the following: Interact with the customer prior to visit Understand customer's requirements on visit or prior to visit Suggest possible solutions Complete the documentation Achieve productivity and quality as per company's norms

Performance Criteria(PC) w.r.t. the Scope

The state of the s		
Element	Performance Criteria	
Interacting with	To be competent, the user/individual must be able to:	
customer	PC1. call the customer based on inputs logged into customer care	
	PC2. greet the customer and listen to their problem attentively	
	PC3. check with customer about time for visit, field work and confirm location	
	PC4. follow etiquette when interacting with customers as per company policy	
	such as politeness and patience	
	PC5. seek feedback from the customers on completion of work	
Understanding	To be competent, the user/ individual must be able to:	
customer's	PC6. understand location requirement for placement of system during and after	
requirements	installation	
	PC7. seek inputs to understand symptoms for the problem faced	
	PC8. ask open and close-ended questions to understand the specific problem	
	PC9. inform customer about the replacement or repair process	
	PC10. enquire about warranty coverage	
	PC11. educate about other useful products and annual maintenance contract	
Suggesting solutions	To be competent, the user/ individual must be able to:	
	PC12. summarise the problem to customer and suggest the possible solutions	
	PC13. inform customers on whether the module has to be replaced or repaired	
	with reasons	
	PC14. explain the customers on time taken, repair process and possible cost for the	
	service or inclusion under warranty	
	PC15. seek customer's approval for further service	
Completing	To be competent, the user/ individual must be able to:	
documentation	PC16. provide note to customers about the problem(s), actions taken and the cost	
	associated and retain a copy	
	PC17. provide appropriate invoice for any purchase of module or parts by customer	
Achieving	To be competent, the user/ individual must be able to:	
productivity and	PC18. interact with customer on time within the specified Service Level Agreement	







ELE/N4601	Engage with customers for IT hardware service
quality	(SLA) time
	PC19. identify the customer's requirement and identify the resources and record
	PC20. accurately assess the problem and suggest appropriate solutions
	PC21. offer the right service as per customer's requirements
	PC22. communicate problem effectively in order to secure customer's confidence
	PC23. gauge customer satisfaction with the installation and placement of device
	PC24. maintain no repeat or second escalation from customer
	PC25. achieve customer satisfaction on engagement behaviour such as listening to
	complaints or appropriate dressing
	PC26. achieve 100% customer satisfaction and positive feedback
Knowledge and Unders	standing (K)
A. Organizational	The individual on the job needs understand:
Context	KA1. company's policies on: customer care
(Knowledge of the	KA2. company's code of conduct
	KA3. organisation culture and typical customer profile
company /	KA4. company's reporting structure
organization and	KA5. company's documentation policy
its processes)	
B. Technical	The individual on the job needs to know and understand:
Knowledge	KB1. company's products and recurring problems reported
	KB2. how to communicate with customers in order to put them at ease
	KB3. basic electronics of system hardware
	KB4. hardware maintenance
	KB5. functions of electrical and mechanical parts/ modules
	KB6. behavioural aspects and etiquette to be followed at customer's premises
	KB7. precautions to be taken while handling field calls and dealing with customers
	KB8. Relevant reference sheets, manuals and documents to carry in the field
Skills (S)	
A. Core Skills/	Reading and writing skills
Generic Skills	The individual on the job needs to know and understand:
	SA1. how to read product and module serial numbers and interpret details such
	as make, date, availability
	SA2. how to note problems on job sheet and details of work done
B. Professional Skills	Interpersonal skills
	The individual on the job needs to know and understand:
	SB1. how to develop a rapport with customers
	SB2. how to listen carefully and interpret their requirement
	SB3. how to suggest customer on possible solutions
	,
	Communication skills
	The individual on the job needs to know and understand:
	SB4. how to seek inputs at assess the problems
	SB5. how to put the customer at ease and suggest solutions
	SB6. how to communicate in local language







ELE/N4601	Engage with customers for IT hardware service
	SB7. how to educate and inform customer about contractual issues such as warranty, cost of service and module replacement SB8. how to educate on precautions to be taken post repairs to avoid recurrence of problem
	Behavioural skills
	The individual on the job needs to know and understand:
	SB9. importance of personal grooming
	SB10. significance of etiquette such as maintaining the appropriate physical distance with customer during conversation, not entering bedroom without permission
	SB11. importance of being patient and courteous with all types of customers
	SB12. being polite and courteous under all circumstances
	Decision making skills
	SB13. decide on the spot on whether interaction of customer with supervisor is necessary or not
	SB14. when to call customer care and close the call after work is done to customer's satisfaction and documentation is complete







Engage with customers for IT hardware service

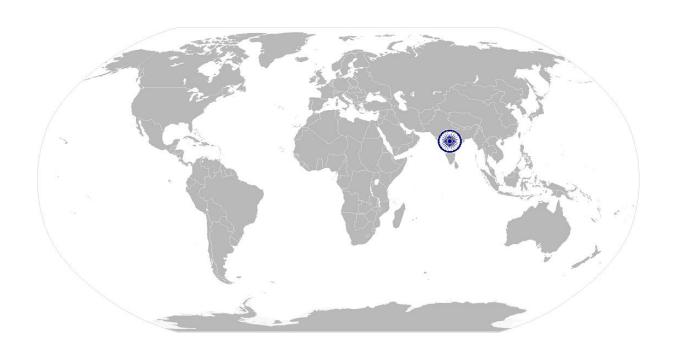
NOS Version Control

NOS Code		ELE/N4601	
Credits(NSQF)	TBD	Version number	1.0
Industry	Electronics	Drafted on	17/11/13
Industry Sub-sector	IT Hardware	Last reviewed on	24/12/13
Occupation	After Sales Support	Next review date	30/06/16





National Occupational Standard



Overview

This unit is about installing the system and configuring peripherals such as the printers, scanners, and network devices.







ELE/N4602	Install, configure and setup hardware system
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Unit Code	ELE /N4602
Unit Title (Task)	Install, configure and setup hardware system
Description	This OS unit is about installing the system, configuring the and setting up to make it ready to work on
Scope	 This unit/ task covers the following: Understand the installation requirement and install the hardware Configure and install the peripherals Check system functionality Set up the software Complete the installation task and report Interact with customer Interact with superior Achieve productivity and quality as per company's norms

Performance Criteria(PC) w.r.t. the Scope

Element	Performance Criteria	
Installing hardware	o be competent, the user/ individual must be able to:	
	PC1. check site conditions	
	PC2. check and ensure any tailor-made programs required by the customer	
	PC3. open the packaging of new product and take out the hardware carefully	
	CC4. connect all the hardware devices such as CPU, Monitor, Keyboard, Mouse, as per the specifications of the system	
	PC5. in case of laptop, connect battery, plug in and switch on the system	
	PC6. follow standard operating procedure while handling hardware modules such as handling PCB with ESD standards	
	PC7. follow the standard operating procedure for installation of each model of hardware devices and comply with them	
	PC8. place the system at a location as preferred by customer	
	PC9. install the hardware / devices as per standard operating procedure	
	PC10. ensure that appropriate device and model specific procedure is followed as per installation manual	
	PC11. maintain zero-material defect during material handling by following standard operating procedure	
	PC12. carry tools and manuals as per installation manual	
Configuring and	o be competent, the user/ individual must be able to:	
setting up	PC13. understand the peripheral requirements of customers and ensure all	
peripherals	hardware are available	
	PC14. understand the placement requirement of peripheral equipment such as	
	printers, modems, etc., as per customer preferences	
	PC15. connect the peripheral devices with the system as per the standard	
	procedure followed for each equipment	
	PC16. install the peripherals, connect the appropriate peripheral such as printer,	







ELE/N4602 Install, configure and setup hardware system scanner to the system and run the installed program for set up PC17. follow the safety procedures while handling and installing the equipment PC18. install and configure peripherals as standard operating procedure ensure the placement of peripherals are as per customer requirement PC19. To be competent, the user/individual must be able to: **Setting up Software** PC20. install the operating system and appropriate application software as per customer preference PC21. install additional software as per standard customer requirement PC22. **Checking system** To be competent, the user/individual must be able to: functionality PC23. switch on the system and peripherals and check for effective functioning PC24. check and ensure the functionality of system, peripherals and applications ensure product functions are tested and demo given to the customer after PC25. hardware, software, operating system and peripheral integration with reference to the installation manual PC26. ensure that customer is satisfied **Completing** To be competent, the user/individual must be able to: installation PC27. measure and meet multipart calls norm against benchmark PC28. complete the installation within the agreed Turn Around Time (TAT) PC29. complete the call closure in single visit PC30. complete the task with the quality benchmark of the company Interacting with To be competent, the user/individual must be able to: PC31. understand the customer requirement and queries on the hardware customer PC32. educate customer on use of and procedures to be followed in operation of hardware PC33. inform customer about warranty and other terms and conditions on the hardware devices PC34. inform about cost estimates for any other new installations PC35. provide adequate information about the hardware devices, operating procedure, maintenance, etc., to the customer PC36. address the gueries and issues raised by the customer on device PC37. inform customers clearly about warranty, and product terms and conditions PC38. provide customers on all the appropriate documents including invoice Interacting with PC39. understand the work requirement from superior, periodically PC40. report to superior on the work completed superior PC41. escalate the customer issues and problems that cannot be handled at field level PC42. document the work completed on the company ERP software for tracking and future references **Achieving** To be competent, the user/individual must be able to: productivity and achieve 100% on-time completion of field installation with reference to PC43. quality agreed target and time PC44. submit feedback form on customer satisfaction level with respect to the product installation PC45. find solutions to customer complaints and queries unresolved in the field







ELE/N4602	Install, configure and setup hardware system
	PC46. report work status and prepare documentation as per company standards
Knowledge and Under	standing (K)
A. Organizational	The individual on the job needs to know and understand:
Context	KA1. company's policies on: incentives, delivery standards, and personnel
(Knowledge of the	management
company /	KA2. company's sales and after sales support policy
organization and	KA3. importance of the individual's role in the workflow
its processes)	KA4. reporting structure
its processes;	KA5. company's policy on product's warranty and other terms and conditions
	KA6. company's line of business and product portfolio
B. Technical	The individual on the job needs to know and understand:
Knowledge	KB1. basic electronics involved in the hardware
	KB2. different types of IT hardware products and functionalities
	KB3. functions of electrical and mechanical parts/ modules
	KB4. typical customer profile
	KB5. company's portfolio of products and that of competitors
	KB6. installation procedures given in the manuals
	KB7. different types of equipment assembled in a pack (one system)
	KB8. different types of peripherals and their standard installation procedure
	KB9. specification and the procedures to be followed for setting up the system
	KB10. voltage and power requirement for different hardware devices
	KB11. memory, input, output and storage devices KB12. different modules in system such as SMPS, drivers, hard disk, battery,
	KB12. different modules in system such as SMPS, drivers, hard disk, battery, mother board
	KB13. different module in the peripheral and their functions
	KB14. how to operate the system and other hardware peripherals
	KB15. controls of different peripherals including UPS
	KB16. implementation process for Engineering Change Order (ECO)
	KB17. all safety rules, policies and procedures
	KB18. quality standards to be followed
Skills (S)	
A. Core Skills/	Reading and writing skills
Generic Skills	The user/individual on the job needs to know and understand how:
Generic Jamis	SA1. to read job sheet and/or complaints received by customer care
	SA2. to document the completed work
	SA3. to note customer complaints solution provided
	SA4. to read the standard operating procedures for different equipment
	Teamwork and multitasking
	The user/individual on the job needs to know and understand how:
	SA5. to share work load as required







ELE/N4602 Install, configure and setup hardware system			
	SA6. to achieve the targets given on service and sales		
B. Professional Skills	Hardware and Software operation skills		
	The user/individual on the job needs to know and understand how to:		
	SB1. operate computer and laptop		
	SB2. operate the peripheral hardware		
	SB3. operate the different software		
	SB4. configure different settings and installations of hardware and software as		
	per customer requirement		
	Computer system and peripheral hardware related skills		
	The user/individual on the job needs to know and understand how:		
	SB5. to assemble and set up computer and laptop		
	SB6. to assemble and install the peripheral hardware		
	SB7. different hardware modules in the computer system and peripherals		
	SB8. to identify basic electronic components and know their functions		
	Using tools and machines		
	The user/individual on the job needs to know and understand how:		
	SB9. to operate electronic screw drivers for installation of equipment		
	SB10. to use other specific devices for installation of peripherals		
	Reflective thinking		
	The user/individual on the job needs to know and understand how:		
	SB11. to improve work processes		
	SB12. to reduce repetition of errors		
	Critical thinking		
	The user/individual on the job needs to know and understand how:		
	SB13. to spot process disruptions and delays		
	SB14. to report on any customer concerns to superiors without delay		







Install, configure and setup hardware system

NOS Version Control

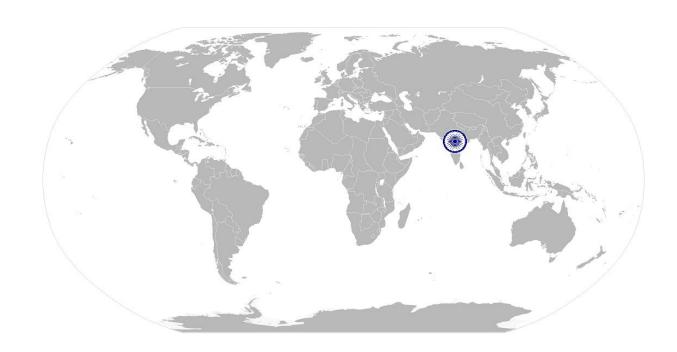
NOS Code	ELE/N4602		
Credits(NSQF)	TBD	Version number	1.0
Industry	Electronics	Drafted on	17/11/13
Industry Sub-sector	IT Hardware	Last reviewed on	24/12/13
Occupation	After Sales Support	Next review date	30/06/16







National Occupational Standard



Overview

This unit is about troubleshooting hardware related problems by diagnosing and replacing faulty module at customer's premises.







ELE/N4603 Troubleshoot and replace faulty module

	Troubleshoot and replace radity module	
Unit Code	ELE /N4603	
Unit Title (Task)	Troubleshoot and replace faulty module	
Description	This OS unit is about diagnosing the problem and troubleshooting problems in the hardware	
Scope	 This unit/ task covers the following: Receive and understand the customer complaint registered at customer care Identify system problems on firld visit Replace faulty module after diagnosis Interact with customer Report to Superior 	

Performance Criteria(PC) w.r.t. the Scope

Element	Performance Criteria	
Understanding	be competent, the user/ individual must be able to:	
customer complaint	1. listen carefully to concerns registered by customer at customer care	
	2. interact with customer on telephone for better understanding of concer	'n
	before the visit	
	3. commence field trip based on type of complaint	
	4. carry the troubleshooting instructions sheets	
	5. understand the warranty, terms and conditions with relation to the product.	duct
	6. identify the type of problem and carry relevant tools and euipment base	bś
	customer complaint and standard operating procedure	
	7. assess whether replacement or repair of module may be required	
	8. carry only 100% approved and verified field replacable parts for repairing	g or
	replacing	
	 decide on whether it can be repaired in field or at company's test centre 	ž
Identifying system-	be competent, the user/ individual must be able to:	
level problem on	10. understand the problems experienced by the customer	
field	11. use equipment such as 'power on self test' (POST) card to identify the	
	common errors and issues in the system which does not start up	
	12. conduct root-cause analysis and identify the likely problem area	
	disassemble and check each part of computing system such as SMPS,	
	Memory, Hard disk to isolate the failed module	
	14. follow standard operating procedure while handling hardware modules	such
	as handling PCB with ESD standards	
	in case of peripherals, check all parts such as print head, lens, led displa	y to
	isolate faulty module	
	16. make decision on whether the part can be replaced or component shou	ld be
	repaired	
	identify the solution design where the module to be replaced or softwar	e to
	be installed or updated	







ELE/N4603 Troubleshoot and replace faulty module

ELE/N4603 Troubleshoot and replace faulty module			
	PC18. decide on whether to replace module or send to repair centre		
Replacing faulty	To be competent, the user/ individual must be able to:		
module	PC19. if the module has to be replaced, disassemble the system, remove and		
	replace and re-assemble the system		
	PC20. if soldering needs to be done, use manual hand soldering iron unit to solder		
	the components or parts		
	PC21. if there is any operating system error, software related issues, reinstal the		
	software or fixing the issues		
	PC22. fix the common problems faced with peripherals and networking devices		
	PC23. escalate the problems which cannot be addressed at field level to the		
	superior for servicing at company's repair stations		
	PC24. coordinate with remote technical helpdesk to seek any assistance on field		
	PC25. follow appropriate safety procedures while handling tools such as soldering		
	iron		
	PC26. test 100% products or functions are tested after new hardware modules or		
	software is installed		
Completing repairs	To be competent, the user/ individual must be able to:		
	PC27. understand clearly the requirement before field visit		
	PC28. report percentage of call closure in multiple visits against benchmark		
	PC29. ensure no sub-standard or unverified parts are used in replacing		
	PC30. complete the function within the agreed Turn Around Time (TAT)		
	PC31. complete the call closure in single visit		
	PC32. complete the task with the quality benchmark of the company		
	PC33. meet monthly or daily target given		
Interacting with	To be competent, the user/ individual must be able to:		
customer	PC34. inform customer about the problem, action to be taken		
	PC35. inform customer on adequate information about hardware device or		
	software		
	PC36. instruct customer on use of and procedures to be followed for operating the		
	system or hardware		
	PC37. confirm acceptance before replacing module or sending for repairs to		
	company		
	PC38. inform customer about warranty and other terms and conditions on the		
	replaced or repaired hardware devices		
	PC39. provide relevant documents to customers on completion of work		
	PC40. achieve 100% satisfaction with customer on post sales service		
Reporting to	To be competent, the user/ individual must be able to:		
superior	PC41. receive the work order from the superior or customer care about the		
	complaint registered		
	PC42. report on the work load and completion status		
	PC43. find solutions to customer complaints and queries that are unresolved in the		
	field		
	PC44. escalate the problems that cannot be resolved at field level with reason		
	PC45. report 100% on time completion of field repair or hardware replacement		
	with reference to agreed target and time or reasons for not meeting target		
	PC46. submit the feedback form on customer satisfaction level with respect to the		







ELE/N4603	Troubleshoot and replace faulty module		
	product repair		
	PC47. accurately report work status through proper documentation as per		
	company's standards		
	PC48. create knowledge bank on the complex repairs made through		
	documentation		
Knowledge and Unders	standing (K)		
A. Organizational	The individual on the job needs to know and understand:		
Context	KA1. company's policies on: incentives, delivery standards, and personnel		
(Knowledge of the	management		
company /	KA2. company's sales and after sales support policy		
organization and	KA3. importance of the individual's role in the workflow		
•	KA4. reporting structure		
its processes)	KA5. company's policy on product's warranty and other terms and conditions		
	KA6. company's line of business and product portfolio		
B. Technical	The individual on the job needs to know and understand:		
Knowledge	KB1. company's portfolio of products		
	KB2. different types of IT hardware products and functionalities		
	KB3. different electrical and mechanical modules in the product		
	KB4. basic electronics of the hardware		
	KB5. different models of devices and their repair procedures		
	KB6. different equipments assembled in a pack (one system)		
	KB7. peripherals and their standard operating procedure for disassembling and re-assembling		
	KB8. procedures to be followed for trouble shooting and standards to follow		
	KB9. voltage and power requirement for different hardware devices		
	KB10. memory, input, output and storage devices		
	KB11. different modules in system such as SMPS, drivers, hard disk, battery,		
	mother board		
	KB12. tools required for repair such as soldering iron, multimeter		
	KB13. controls of different peripherals		
	KB14. all safety procedures to follow		
	KB15. quality standards to be followed		
	KB16. Electrostatic Discharge (ESD) and measures to be taken		
Skills (S)			
A. Core Skills/	Reading and writing skills		
Generic Skills	The user/individual on the job needs to know and understand how:		
	SA1. to read job sheet and/or complaints registered at customer care		
	SA2. to document the completed work		
	SA3. to note customer complaints and solution provided		
	SA4. to read the standard operating procedure manual for different equipment		
	Teamwork and multitasking		
	The user/individual on the job needs to know and understand how:		
	SA5. to share work load as required		
	SA6. to achieve the target		







ELE/N4603 Troubleshoot and replace faulty module

ELE/N4003	1 roubleshoot and replace faulty module		
B. Professional Skills	Hardware operating skills		
	The user/individual on the job needs to know and understand how to:		
	SB1. operate computer and laptop		
	SB2. operate the peripheral hardware equipment		
	SB3. operate the different software		
	SB4. configure different settings and installations of hardware and software as		
	per customer requirement		
	Computer system and peripheral hardware related skills		
	The user/individual on the job needs to know and understand how:		
	SB5. different modules and their functions in computer systems		
	SB6. to diagnose the issues in computer and laptop hardware modules		
	SB7. to diagnose the issues in peripheral modules		
	SB8. assemble modules in computer system and peripherals		
	Using tools and machines		
	The user/individual on the job needs to know and understand how to:		
	SB9. operate electronic screw drivers for disassembling and assembling of		
	equipments		
	SB10. use other specific devices for repairs such as soldering iron, multimeter,		
	POST cards		
	Reflective thinking		
	The user/individual on the job needs to know and understand how to:		
	SB11. improve work processes		
SB12. reduce errors on field and repeat trips			
	Critical thinking		
	The user/individual on the job needs to know and understand how to:		
	SB13. spot process disruptions and delays		
	SB14. report on any issues raised by customers to superiors without delay		







Troubleshoot and replace faulty module

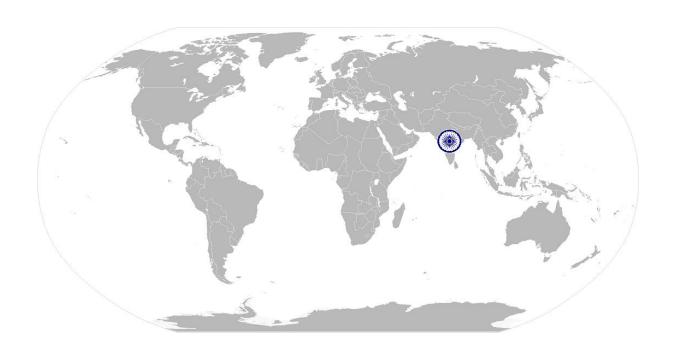
NOS Version Control

NOS Code	ELE/N4603		
Credits(NSQF)	TBD	Version number	1.0
Industry	Electronics	Drafted on	17/11/13
Industry Sub-sector	IT Hardware	Last reviewed on	24/12/13
Occupation	After Sales Support	Next review date	30/06/16





National Occupational Standard



Overview

This unit is about the individual's level of communication with colleagues and other departments within the organisation. It determines the ability to work as a team member to achieve the required deliverables on schedule.







Coordinate with colleagues and co-workers

Æ/N9909	Coordinate with colleagues and co-workers		
Unit Code	ELE/N9909		
Unit Title (Task)	Coordinate with colleagues		
Description	This OS unit is about communicating with colleagues and seniors in order to achieve smooth work flow		
Scope	This unit/ task covers the following:		
	Interact with supervisor or superior		
	Coordinate with colleagues		
Performance Criteria(P	C) w.r.t. the Scope		
Element	Performance Criteria		
Interacting with	To be competent, the user/ individual must be able to:		
supervisor	PC1. understand and assess work requirements		
	PC2. understand the targets and incentives		
	PC3. understand new operating procedures and constraints		
	PC4. report problems in the field		
	PC5. resolve personnel issues		
	PC6. receive feedback on work standards and customer satisfaction		
	PC7. communicate any potential hazards at a particular location		
	PC8. meet given targets PC9. deliver work of expected quality despite constraints		
	PC9. deliver work of expected quality despite constraints PC10. receive positive feedback on behaviour and attitude shown during		
	interaction		
	interdetion		
Coordinating with	To be competent, the user/ individual must be able to:		
colleagues	PC11. interact with colleagues from different functions and understand the nature of their work		
	PC12. receive spares from tool room or stores; deposit faulty modules and tools to		
	stores		
	PC13. pass on customer complaints to colleagues in a respective geographical area		
	PC14. assist colleagues with resolving field problemsresolve conflicts and achieve		
	smooth workflow		
	PC15. follow the company policy during cross functional interaction		
Knowledge and Unders	***		
A. Organizational	The individual on the job needs to know and understand:		
Context	KA1. company's policies on: incentives, delivery standards, and personnel		
(Knowledge of the	management		
company /	KA2. importance of the individual's role in the workflow		
organization and	KA3. reporting structure		
its processes)			







Coordinate with colleagues and co-workers

B. Technical Knowledge		The individual on the job needs to know and understand: KB1. how to communicate effectively KB2. how to build team coordination
Ski	ills (S)	
A. Core Skills/ Teamwork and multitasking		Teamwork and multitasking
	Generic Skills	The individual on the job needs to know and understand how: SA1. to deliver product to next work process on time
В.	Professional Skills	Decision making
		The individual on the job needs to know and understand: SB1. how to report potential areas of disruptions to work process SB2. when to report to supervisor and when to deal with a colleague depending on the type of concern Reflective thinking
		The individual on the job needs to know and understand: SB3. how to improve work process Critical thinking The individual on the job needs to know and understand: SB4. how to spot process disruptions and delays







Coordinate with colleagues and co-workers

NOS Version Control

NOS Code	ELE/N9909		
Credits(NSQF)	TBD	Version number	1.0
Industry	Electronics	Drafted on	17/11/13
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Occupation	After Sales Support	Next review date	30/06/16





Keywords /Terms	Description	
Sector	Sector is a conglomeration of different business operations having similar business and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.	
Sub-sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.	
Occupation	Occupation is a set of job roles, which perform similar/ related set of functions in an industry.	
Function	Function is an activity necessary for achieving the key purpose of the sector, occupation, or an area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of OS.	
Sub-function	Sub-functions are sub-activities essential to fulfil the achieving the objectives of the function.	
Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organisation.	
Occupational Standards (OS)	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the knowledge and understanding they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.	
Performance Criteria	Performance criteria are statements that together specify the standard of performance required when carrying out a task.	
National Occupational Standards (OS)	NOS are occupational standards which apply uniquely in the Indian context.	
Qualifications Pack (QP)	QP comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A QP is assigned a unique qualifications pack code.	
Unit Code	Unit code is a unique identifier for an Occupational Standard, which is denoted by an 'N'	
Unit Title	Unit title gives a clear overall statement about what the incumbent should be able to do.	
Description	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.	
Scope	Scope is a set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on quality of performance required.	
Knowledge and Understanding	Knowledge and understanding are statements which together specify the technical, generic, professional and organisational specific knowledge that an individual needs in order to perform to the required standard.	
Organisational Context	Organisational context includes the way the organisation is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.	
Technical Knowledge	Technical knowledge is the specific knowledge needed to accomplish specific designated responsibilities.	





Core Skills/ Generic Skills	Core skills or generic skills are a group of skills that are the key to learning and working in today's world. These skills are typically needed in any work environment in today's world. These skills are typically needed in any work environment. In the context of the OS, these include communication related skills that are applicable to most job roles.
Keywords /Terms	Description
NOS	National Occupational Standard(s)
NVQF	National Vocational Qualifications Framework
NSQF	National Qualifications Framework
NVEQF	National Vocational Education Qualifications Framework
QP	Qualifications Pack

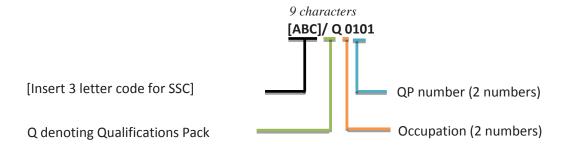




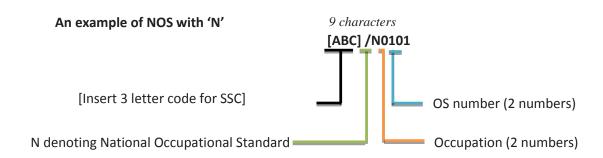
Annexure

Nomenclature for QP and NOS

Qualifications Pack



Occupational Standard



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The following acronyms/codes have been used in the nomenclature above:

Sub-sector	Range of Occupation numbers
Passive Components	01 - 10
Semiconductors	11 - 20
PCB Manufacturing	21 - 30
Consumer Electronics	31 - 40
IT Hardware	41 - 50
PCB Assembly	51 - 55
Solar Electronics	56 - 60
Strategic Electronics	61 - 65
Automotive Electronics	66 - 70
Industrial Electronics	71 - 75
Medical Electronics	76 - 80
Communication Electronics	81 - 85
PCB Design	86 - 90
LED	91 - 95
Generic Occupation	96 - 99

Sequence	Description	Example
Three letters	Industry name	ELE
Slash	/	/
Next letter	Whether Q P or N OS	Q/N
Next two numbers	Occupation code	01
Next two numbers	OS number	01









CRITERIA FOR ASSESSMENT OF TRAINEES

Job Role	Field Technician – Computing and Peripherals
QP#	ELE/Q4601
Sector Skill Council	Electronics Sector Skills Council of India

Guidelines for Assessment:

- 1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC.
- 2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
- 3. Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training center (as per assessment criteria below)
- 4. Individual assessment agencies will create unique evaulations for skill practical for every student at each examination/training center based on this criteria
- 5. To pass the Qualification Pack, every trainee should score a minimum of 70% in every NOS
- 6. In case of successfully passing only certain number of NOS's, the trainee is eligible to take subsequent assessment on the balance NOS's to pass the Qualification Pack.

				Marks A	location
Element	Performance Criteria	Total Marks (400)	Out Of	Theory	Skills Practical
	ELE/N4601 Engage with customers				
	PC1. call the customer based on inputs logged into customer care		3	1	2
Interacting with	PC2. greet the customer and listen to their problem attentively		3	1	2
customer	PC3. check with customer about time for visit, field work and confirm location		4	2	2
customer	PC4. follow etiquette when interacting with customers as per company policy such as politeness and patience		6	2	4
	PC5. seek feedback from the customers on completion of work		4	2	2
	PC6. understand location requirement for placement of system during and after installation		2	1	1
the department of the se	PC7. seek inputs to understand symptoms for the problem faced		4	2	2
Understanding customer's	PC8. ask open and close-ended questions to understand the specific problem		4	2	2
requirements	PC9. inform customer about the replacement or repair process		4	2	2
requirements	PC10. enquire about warranty coverage		3	1	2
	PC11. educate about other useful products and annual maintenance contract	100	3	1	2
	PC12. summarise the problem to customer and suggest the possible solutions		5	2	3
	PC13. inform customers on whether the module has to be replaced or repaired with reasons		5	2	3
Suggesting solutions	PC14. explain the customers on time taken, repair process and possible cost for the service or inclusion under warranty		5	2	3
	PC15. seek customer's approval for further service		5	2	3
Completing	PC16. provide note to customers about the problem(s), actions taken and the cost associated and retain a copy		5	2	3
documentation	PC17. provide appropriate invoice for any purchase of module or parts by customer		5	2	3
Achieving	PC18. interact with customer on time within the specified Service Level Agreement (SLA) time	7	3	1	2
productivity and	PC19. identify the customer's requirement and identify the resources and record		3	1	2
quality	PC20. accurately assess the problem and suggest appropriate solutions		3	1	2





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	PC21. offer the right service as per customer's requirements		3	1	2
	PC22. communicate problem effectively in order to secure customer's confidence		4	2	2
	PC23. gauge customer satisfaction with the installation and placement of device		4	2	2
	PC24. maintain no repeat or second escalation from customer		4	1	3
	PC25. achieve customer satisfaction on engagement behaviour such as listening to complaints or appropriate dressing		3	1	2
	PC26. achieve 100% customer satisfaction and positive feedback		3	1	2
		TOTAL	100	40	60
	ELE/N4602 Install, configure and setup hardware system			-	
	PC1. check site conditions		1	0	1
	PC2. check and ensure any tailor-made programs required by the customer		1	0	1
	PC3. open the packaging of new product and take out the hardware carefully		1	0	1
	PC4. connect all the hardware devices such as CPU, Monitor, Keyboard, Mouse, as per the specifications of the				
	system		2	1	1
	PC5. in case of laptop, connect battery, plug in and switch on the system		2	1	1
	PC6. follow standard operating procedure while handling hardware modules such as handling PCB with ESD				
Installing hardware	standards		2	1	1
motaming maratrare	PC7. follow the standard operating procedure for installation of each model of hardware devices and comply with				
	them		2	1	1
	PC8. place the system at a location as preferred by customer		2	1	1
	PC9. install the hardware / devices as per standard operating procedure		2	1	1
	PC10. ensure that appropriate device and model specific procedure is followed as per installation manual		2	1	1
	PC11. maintain zero-material defect during material handling by following standard operating procedure		2	1	1
	PC12. carry tools and manuals as per installation manual		1	0	1
	PC13. understand the peripheral requirements of customers and ensure all hardware are available	100	3	1	2
	PC14. understand the placement requirement of peripheral equipment such as printers, modems, etc., as per		,		
	customer preferences		3	1	2
Configuring and	PC15. connect the peripheral devices with the system as per the standard procedure followed for each equipment		4	2	2
setting up	PC16. install the peripherals, connect the appropriate peripheral such as printer, scanner to the system and run		7		
peripherals	the installed program for set up		4	2	2
poniprioratio	PC17. follow the safety procedures while handling and installing the equipment		4	2	2
	PC18. install and configure peripherals as standard operating procedure		4	2	2
	PC19. ensure the placement of peripherals are as per customer requirement		3	1	2
	PC20. install the operating system and appropriate application software as per customer preference		5	2	3
Setting up Software	PC21. install additional software as per standard customer requirement	1	5	2	3
	PC23. switch on the system and peripherals and check for effective functioning	1	2	1	1
Chacking system	PC24. check and ensure the functionality of system, peripherals and applications	1	3	1	2
Checking system functionality	PC25. ensure product functions are tested and demo given to the customer after hardware, software, operating		3	1	
	TELE ENDINE DIGINAL TOUR HOUS ALE LESIEU AUG DEUIG PIVELLO THE LUSIONEL AUEL HALDWALE SOLLWALE ODELAUDE		3	1	2





	PC26. ensure that customer is satisfied		2	1	1
Completing installation	PC27. measure and meet multipart calls norm against benchmark		2	1	1
	PC28. complete the installation within the agreed Turn Around Time (TAT)		3	1	2
	PC29. complete the call closure in single visit		3	1	2
	PC30. complete the task with the quality benchmark of the company		2	1	1
	PC31. understand the customer requirement and queries on the hardware		2	1	1
	PC32. educate customer on use of and procedures to be followed in operation of hardware		1	0	1
	PC33. inform customer about warranty and other terms and conditions on the hardware devices		1	0	1
Land a constant of the constant	PC34. inform about cost estimates for any other new installations		2	1	1
Interacting with customer	PC35. provide adequate information about the hardware devices, operating procedure, maintenance, etc., to the customer		1	0	1
	PC36. address the queries and issues raised by the customer on device		1	0	1
	PC37. inform customers clearly about warranty, and product terms and conditions		1	0	1
	PC38. provide customers on all the appropriate documents including invoice		1	0	1
	PC39. understand the work requirement from superior, periodically		1	0	1
Interacting with	PC40. report to superior on the work completed		1	0	1
superior	PC41. escalate the customer issues and problems that cannot be handled at field level		2	1	1
	PC42. document the work completed on the company ERP software for tracking and future references		1	0	1
	PC43. achieve 100% on-time completion of field installation with reference to agreed target and time		3	2	1
Achieving productivity and quality	PC44. submit feedback form on customer satisfaction level with respect to the product installation		3	2	1
	PC45. find solutions to customer complaints and queries unresolved in the field		2	1	1
quanty	PC46. report work status and prepare documentation as per company standards		2	1	1
			100	40	60
	ELE/N4603 Troubleshoot and replace faulty module				1
	PC1. listen carefully to concerns registered by customer at customer care		3	1	2
	PC2. interact with customer on telephone for better understanding of concern before the visit		3	1	2
	PC3. commence field trip based on type of complaint		2	1	1
					+
	PC4. carry the troubleshooting instructions sheets		3	1	2
Understanding			3	1 1	2 2
Understanding customer complaint	PC4. carry the troubleshooting instructions sheets				1
_	PC4. carry the troubleshooting instructions sheets PC5. understand the warranty, terms and conditions with relation to the product PC6. identify the type of problem and carry relevant tools and euipment based customer complaint and standard	100	3	1	2
_	PC4. carry the troubleshooting instructions sheets PC5. understand the warranty, terms and conditions with relation to the product PC6. identify the type of problem and carry relevant tools and euipment based customer complaint and standard operating procedure	100	3	1	2
_	PC4. carry the troubleshooting instructions sheets PC5. understand the warranty, terms and conditions with relation to the product PC6. identify the type of problem and carry relevant tools and euipment based customer complaint and standard operating procedure PC7. assess whether replacement or repair of module may be required	100	3 3 3	1 1 1	2 2 2
customer complaint	PC4. carry the troubleshooting instructions sheets PC5. understand the warranty, terms and conditions with relation to the product PC6. identify the type of problem and carry relevant tools and euipment based customer complaint and standard operating procedure PC7. assess whether replacement or repair of module may be required PC8. carry only 100% approved and verified field replacable parts for repairing or replacing	100	3 3 3 2	1 1 1 1	2 2 2 1
customer complaint Identifying systemlevel	PC4. carry the troubleshooting instructions sheets PC5. understand the warranty, terms and conditions with relation to the product PC6. identify the type of problem and carry relevant tools and euipment based customer complaint and standard operating procedure PC7. assess whether replacement or repair of module may be required PC8. carry only 100% approved and verified field replacable parts for repairing or replacing PC9. decide on whether it can be repaired in field or at company's test centre	100	3 3 3 2 3	1 1 1 1 1	2 2 2 1 2
customer complaint	PC4. carry the troubleshooting instructions sheets PC5. understand the warranty, terms and conditions with relation to the product PC6. identify the type of problem and carry relevant tools and euipment based customer complaint and standard operating procedure PC7. assess whether replacement or repair of module may be required PC8. carry only 100% approved and verified field replacable parts for repairing or replacing PC9. decide on whether it can be repaired in field or at company's test centre PC10. understand the problems experienced by the customer PC11. use equipment such as 'power on self test' (POST) card to identify the common errors and issues in the	100	3 3 2 3 2	1 1 1 1 1 1	2 2 2 1 2 1





	module			
	PC14. follow standard operating procedure while handling hardware modules such as handling PCB with ESD		3	1
	standards	_	3	1
	PC15. in case of peripherals, check all parts such as print head, lens, led display to isolate faulty module		3	1
	PC16. make decision on whether the part can be replaced or component should be repaired		3	1
	PC17. identify the solution design where the module to be replaced or software to be installed or updated]	3	1
	PC18. decide on whether to replace module or send to repair centre]	2	1
	PC19. if the module has to be replaced, disassemble the system, remove and replace and re-assemble the system]	2	1
	PC20. if soldering needs to be done, use manual hand soldering iron unit to solder the components or parts]	3	1
	PC21. if there is any operating system error, software related issues, reinstal the software or fixing the issues	1	3	1
	PC22. fix the common problems faced with peripherals and networking devices	1	3	1
Replacing faulty module	PC23. escalate the problems which cannot be addressed at field level to the superior for servicing at company's repair stations		2	1
	PC24. coordinate with remote technical helpdesk to seek any assistance on field		2	1
	PC25. follow appropriate safety procedures while handling tools such as soldering iron		3	2
	PC26. test 100% products or functions are tested after new hardware modules or software is installed] [2	1
	PC27. understand clearly the requirement before field visit] [2	1
	PC28. report percentage of call closure in multiple visits against benchmark]	1	1
	PC29. ensure no sub-standard or unverified parts are used in replacing]	2	1
Completing repairs	PC30. complete the function within the agreed Turn Around Time (TAT)]	2	1
	PC31. complete the call closure in single visit]	1	1
	PC32. complete the task with the quality benchmark of the company]	1	1
	PC33. meet monthly or daily target given]	1	1
	PC34. inform customer about the problem, action to be taken]	1	0
	PC35. inform customer on adequate information about hardware device or software]	2	1
	PC36. instruct customer on use of and procedures to be followed for operating the system or hardware] [2	1
Interacting with	PC37. confirm acceptance before replacing module or sending for repairs to company] [1	1
customer	PC38. inform customer about warranty and other terms and conditions on the replaced or repaired hardware] [2	1
	devices		2	1
	PC39. provide relevant documents to customers on completion of work		1	0
	PC40. achieve 100% satisfaction with customer on post sales service		1	0
	PC41. receive the work order from the superior or customer care about the complaint registered]	2	1
	PC42. report on the work load and completion status] [1	0
	PC43. find solutions to customer complaints and queries that are unresolved in the field] [2	1
Reporting to	PC44. escalate the problems that cannot be resolved at field level with reason]	1	0
superior	PC45. report 100% on time completion of field repair or hardware replacement with reference to agreed target]	1	0
	and time or reasons for not meeting target]	1	U
	PC46. submit the feedback form on customer satisfaction level with respect to the product repair		1	0
	PC47. accurately report work status through proper documentation as per company's standards]	1	0





	PC48. create knowledge bank on the complex repairs made through documentation		1	0	1
		TOTAL	100	40	60
	ELE/N0009 Coordinate with colleagues				
	PC1. understand and assess work requirements		5	2	3
	PC2. understand the targets and incentives		5	2	3
	PC3. understand new operating procedures and constraints		5	2	3
	PC4. report problems in the field		5	2	3
Interacting with	PC5. resolve personnel issues		5	2	3
supervisor	PC6. receive feedback on work standards and customer satisfaction		5	2	3
	PC7. communicate any potential hazards at a particular location		5	2	3
	PC8. meet given targets	100	5	2	3
	PC9. deliver work of expected quality despite constraints		5	2	3
	PC10. receive positive feedback on behaviour and attitude shown during interaction		5	2	3
	PC11. interact with colleagues from different functions and understand the nature of their work		10	4	6
Consulto estima o cisto	PC12. receive spares from tool room or stores; deposit faulty modules and tools to stores		10	4	6
Coordinating with colleagues	PC13. pass on customer complaints to colleagues in a respective geographical area		10	4	6
coneagues	PC14. assist colleagues with resolving field problemsresolve conflicts and achieve smooth workflow		10	4	6
	PC15. follow the company policy during cross functional interaction		10	4	6
		TOTAL	100	40	60



